

Message Text

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ACTION EB-07

INFO OCT-01 ARA-10 ISO-00 CAB-02 CIAE-00 COME-00
DODE-00 DOTE-00 INR-07 NSAE-00 EPG-02 FAA-00 L-03
H-01 SS-15 NSC-05 OC-06 CCO-00 /059 W
-----066701 240554Z /20

R 232352Z JUN 77

FM AMEMBASSY MEXICO
TO SECSTATE WASHDC 3078

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E.O. 11652: N/A

TAGS: EAIR, NA, MX

SUBJECT: CIVAIR - USER CHARGES

REF: MEXICO 10379 & PREVIOUS

1. RE PARA 4, REFTEL, THE UNNAMED PERSON WITH WHOM LOAEZA HAD AN EVENING APPOINTMENT JUNE 21, 1977, WAS THE LOCAL MANAGER OF A U.S. AIRLINE. LOAEZA, REPORTEDLY IN GOOD FAITH, OFFERED A COMPROMISE SOLUTION -- A 50 PERCENT INTERNATIONAL LANDING FEE INCREASE, PREDICATED ON THE FOREIGN AIRLINES FIRST WITHDRAWING THEIR COURT ACTION. INTERESTINGLY, AT APPROXIMATELY THE SAME TIME, ASA'S CHIEF LEGAL COUNSEL WAS DISCUSSING A SIMILAR DEAL INVOLVING ONLY A 31 PERCENT INCREASE WITH ANOTHER U.S. AIRLINE LOCAL REP.

2. THESE OVERTURES AND POSSIBLE COURSES OF ACTION WERE DISCUSSED IN DETAIL AT A JUNE 23, 1977, BREAKFAST MEETING OF MOST OF THE U.S. CARRIER REPS. THE REPS. CONCLUDED THAT THEIR LINES' BASIC INTERESTS OVER THE LONG RUN WOULD BE BETTER SERVED BY REACHING AN ACCEPTABLE ACCOMMODATION WITH THE GOM. TO FOLLOW THEIR COURT CASE THROUGH TO ITS LOGICAL CONCLUSION, THEY FELT, WOULD ONLY EXACERBATE THE SITUATION AND THEIR LINES' FUTURE DEALINGS

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WITH THE GOM.

3. IT WAS DECIDED THAT A SPOKESMAN FOR THE U.S. GROUP WOULD CONTACT LOAEZA TO INDICATE THE U.S. CARRIERS' WILLINGNESS TO WITHDRAW THE COURT CASE AND REACH AN ACCOMMODATION, BUT WITH THE PROVISIO THAT THE ELEMENTS OF THE PROPOSED DEAL NEED TO BE SPELLED OUT IN GREATER DETAIL BY

ASA (I.E., THE 50 PERCENT FIGURE IS NEGOTIABLE, LANDING FEES WILL BE QUOTED IN PESOS RATHER THAN DOLLARS AND NO NEW LANDING FEE INCREASES FOR A SET PERIOD OF TIME) IN ORDER TO CONVINCE THE OTHER FOREIGN CARRIERS OF THE WISDOM OF THE PROFFERED SOLUTION (CLARIFICATION OF THE TERMS IS CONSIDERED OF MAJOR IMPORTANCE BECAUSE ONCE THE COURT ACTION IS WITHDRAWN, IT CANNOT BE REINSTITUTED).

4. ASSUMING LOAEZA AGREES TO EXPAND ON THE TERMS OF HIS OFFER, A MEETING OF THE CAMARA DE AEROTRANSPORTES WILL BE CALLED JUNE 24, 1977, TO DECIDE WHETHER TO ACCEPT THE PROPOSAL. THOMPSON

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: AIRPORT FEES, NEGOTIATIONS, AIRLINES
Control Number: n/a
Copy: SINGLE
Sent Date: 23-Jun-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Review Exemptions: n/a
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SAS ID: 2057918
Secure: OPEN
Status: NATIVE
Subject: CIVAIR - USER CHARGES
TAGS: EAIR, NA, MX, US
To: STATE
Type: TE
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